



## Strategic Procurement Manager

**Key words: Cost efficiency, Supplier relationships, Global sourcing, Market analysis**

Join our growing company during an exciting journey where we accelerate our production for the global drone market. As the strategic procurement manager you will be the commercial responsible for procurement and contract management within the company group. This position is the key to ensure cost efficiency and build strong relationships with our suppliers. The strategic procurement manager should take in consideration of all applicable requirements and in line with established goals and strategies. You will be part of a senior leadership team that values creativity, collaboration and new solutions. Take the exciting and challenging opportunity where you can have the entire world to be your working place.

### We offer:

- A once in a lifetime opportunity of being a part of a fast growing company, operating in a global market
- An innovative high-tech product in the fast-emerging industry of unmanned technologies
- Close working relationships with other departments from a variety of disciplines
- A workplace with skilled colleagues and an open-minded atmosphere
- A flexible working day with opportunities to influence

### Your responsibilities:

- Be the prime commercial contact towards the suppliers within the company group
- Negotiate and conclude supplier agreements
- Define and reevaluate supplier strategies
- Build strong relationships with suppliers in order to create competitive agreements
- Work close to R&D
- To visualize and develop supplier performance in line with established goals and requirements
- To define and manage supplier risks
- To consider and manage offset/industrial participation possibilities and requirements within procurement
- Actively screen the supplier market and evaluate new potential suppliers and the competitiveness of the existing suppliers
- Ensure that evaluation and qualification of suppliers is performed and maintain an Approved Supplier List (ASL)
- Manage and develop agreements and relation with suppliers in order to secure the commitment to current and future programs
- Communicate supplier agreements internally and secure that established agreements are used

### Your qualifications:

- Ability to work independently in the following areas: market analysis, procurement, negotiation, agreement management, business assessment, cost- and risk analysis
- Ability to apply an overall perspective good commercial judgement and to carry out long-term development of strategic business relationships
- Knowledge about strategic procurement, purchasing- and project management
- Knowledge about quality- and environmental systems and requirements
- Ability to use relevant modules of the ERP-system and other support systems
- High capacity to acquire, apply and share knowledge
- Management ability, aptitude for building networks and very good cooperation and communication skills
- Very good command of English and Swedish, verbally and in writing
- Good team working ability and capacity to drive a working process forward
- Desirable to have good knowledge about supplier markets, suppliers, products, customer requirements, business intelligence for the relevant markets we are acting on

### Location / General:

- You will be located at our Swedish site in Linköping. Traveling to our different sites and suppliers will be necessary
- Start immediately, considering possible notice.
- If you are interested to join us, please send your CV by email to: [Victoria.Hencz@umsskeldar.aero](mailto:Victoria.Hencz@umsskeldar.aero)

**Interested? – Please contact us, we are looking forward hearing from you soon!**

For more information on UMS Skeldar AG, please refer to the company's website [www.umsskeldar.aero](http://www.umsskeldar.aero).